

# Webinar Takeaways: RISE with SAP Doesn't Support Your Whole State: Closing the Gaps



With [David Sands](#) from [oXya USA](#), and [Jochen Hager](#) from [TJC Group](#).

Watch the Replay

- **RISE with SAP does not cover the full SAP estate**

A recurring theme was that RISE with SAP typically covers only around 60% of an organization's SAP ecosystem. While SAP provides the core platform and infrastructure, many critical operational responsibilities remain with the customer. These gaps include application monitoring, Basis operations, security, responsiveness, and support for non-SAP or peripheral systems.

- **The operational burden shifts to customers**

Organizations migrating from ECC to S/4HANA under RISE must be prepared to fill operational and skills gaps. SAP's standardized service model can limit flexibility, slow response times, and customization options. Without additional support, internal teams often face increased pressure, risk of outages, and lack of transparency during and after migration.

- **RISE Plus services act as an insurance layer**

oXya's RISE Plus services were positioned as an "insurance policy" that augments SAP's standard offering. These services provide proactive monitoring, 24/7 incident management, Basis operations, security services, and faster response times. The emphasis was on proactivity, predictability, and a "consider-it-done" mindset that allows customers to focus on business outcomes rather than daily SAP operations.

- **Partner expertise accelerates and de-risks migration**

Because SAP migrations occur infrequently for most customers, internal teams often lack hands-on experience. Managed service partners like oXya bring continuous, real-world migration experience across industries, enabling them to anticipate issues, apply best practices, and reduce downtime and project risk.

- **Legacy system decommissioning is often overlooked**

TJC Group highlighted that legacy SAP ECC systems are frequently left running post-migration—frozen on virtual machines or minimally maintained—undermining expected cost savings. Ongoing infrastructure, security, and administration costs persist, eroding the business case for S/4HANA.

- **ELSA enables compliant and cost-effective legacy data access**

ELSA by TJC was presented as a SAP-native, BTP-certified application for enterprise legacy system decommissioning. ELSA enables full extraction of legacy data, secure long-term storage, and user-friendly access to historical documents, reports, and audit trails—without keeping ECC systems alive. It supports compliance requirements, data privacy regulations, and integration with SAP's modern data landscape.

- **Archiving and decommissioning should run in parallel with S/4HANA**

A key conclusion was that data archiving and legacy decommissioning should be planned alongside the S/4HANA transformation—not as a post-project activity. Running these initiatives in parallel reduces cost, avoids duplicate effort, and ensures organizations realize the infrastructure and licensing savings promised by S/4HANA and RISE.

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## Conclusion

Successful RISE with SAP adoption requires more than a technical migration. Organizations must address operational gaps, proactively manage their SAP landscape, and decisively retire legacy systems. Combining RISE Plus services from oXya with TJC Group's ELSA solution enables customers to reduce risk, control costs, ensure compliance, and fully realize the value of their S/4HANA transformation.

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